## LEADERS IN 12-MONTH FIRST MORTGAGE GROWTH

FOR ALL U.S. CREDIT UNIONS\* | DATA AS OF 12.31.15

|    |  |    | 12-Mo. Growth in First Mtgs | First Mtgs    | First Mtg / | First Mtg   | Past 12 Months<br>of First Mtg |                 |
|----|--|----|-----------------------------|---------------|-------------|-------------|--------------------------------|-----------------|
| Rk | Credit Union                             | St | Outstanding                 | Outstanding   | Total Loans | Delinquency | Originations                   | Total Assets    |
| 1  | LA FINANCIAL                             | CA | 349.22%                     | \$124,452,612 | 56.75%      | 0.70%       | \$55,486,573                   | \$363,023,332   |
| 2  | DVA                                      | DC | 343.70%                     | \$21,338,779  | 38.82%      | 5.25%       | \$7,876,728                    | \$107,912,806   |
| 3  | MIRAMAR                                  | CA | 343.12%                     | \$64,025,142  | 79.24%      | 0.00%       | \$30,194,597                   | \$172,439,235   |
| 4  | CALIFORNIA STATE & FEDERAL EMPLOYEES #20 | CA | 331.67%                     | \$15,850,392  | 65.65%      | 0.00%       | \$3,680,000                    | \$127,539,839   |
| 5  | SAGINAW MEDICAL                          | MI | 325.16%                     | \$15,745,978  | 28.51%      | 0.00%       | \$10,042,489                   | \$125,689,419   |
| 6  | EXCEL                                    | GA | 323.38%                     | \$28,847,686  | 45.43%      | 1.58%       | \$10,794,158                   | \$96,734,295    |
| 7  | RED RIVER                                | OK | 318.84%                     | \$5,011,083   | 11.14%      | 0.21%       | \$1,013,594                    | \$76,676,186    |
| 8  | COLUMBINE                                | CO | 318.28%                     | \$9,703,709   | 27.02%      | 3.17%       | \$3,473,918                    | \$55,516,971    |
| 9  | COMMUNITY FINANCIAL                      | M0 | 317.05%                     | \$7,164,189   | 20.13%      | 0.00%       | \$4,683,575                    | \$62,190,558    |
| 10 | DADE COUNTY                              | FL | 314.50%                     | \$49,953,310  | 14.73%      | 0.37%       | \$21,621,270                   | \$636,640,381   |
| 11 | HONOLULU                                 | HI | 308.48%                     | \$41,545,949  | 32.16%      | 0.00%       | \$14,272,371                   | \$246,111,828   |
| 12 | CLEARVIEW                                | PA | 307.65%                     | \$115,296,355 | 18.33%      | 0.80%       | \$41,661,691                   | \$986,247,357   |
| 13 | LOUISVILLE                               | KY | 298.90%                     | \$6,053,002   | 39.54%      | 0.00%       | \$2,670,332                    | \$34,062,328    |
| 14 | GREATER NEVADA                           | NV | 296.73%                     | \$152,600,794 | 39.80%      | 0.31%       | \$60,246,086                   | \$584,799,925   |
| 15 | VANTAGE TRUST                            | PA | 295.78%                     | \$7,870,482   | 45.99%      | 7.66%       | \$890,500                      | \$59,274,545    |
| 16 | HAWAII STATE                             | HI | 289.10%                     | \$215,005,254 | 32.43%      | 1.85%       | \$128,466,095                  | \$1,406,453,824 |
| 17 | RTP                                      | NC | 284.99%                     | \$11,032,740  | 18.07%      | 0.00%       | \$2,085,869                    | \$106,861,798   |
| 18 | SRI                                      | CA | 284.52%                     | \$14,657,235  | 41.49%      | 0.00%       | \$2,503,200                    | \$79,136,018    |
| 19 | OMAHA                                    | NE | 279.12%                     | \$9,114,044   | 17.72%      | 0.00%       | \$1,499,220                    | \$70,458,107    |
| 20 | CLARK COUNTY                             | NV | 272.66%                     | \$150,541,908 | 41.32%      | 4.18%       | \$62,007,399                   | \$586,152,950   |
| 21 | 1ST ADVANTAGE                            | VA | 270.74%                     | \$159,049,921 | 33.82%      | 4.33%       | \$18,486,276                   | \$623,682,712   |
| 22 | SOUTH JERSEY                             | NJ | 267.72%                     | \$38,587,038  | 23.80%      | 2.16%       | \$21,516,924                   | \$331,667,803   |
| 23 | PARTNER COLORADO                         | CO | 263.67%                     | \$26,013,481  | 11.40%      | 0.91%       | \$6,447,779                    | \$303,314,479   |
| 24 | FEDCOM                                   | MI | 263.10%                     | \$5,951,080   | 13.91%      | 1.70%       | \$3,872,451                    | \$59,120,775    |
| 25 | UNITED FINANCIAL                         | CA | 258.57%                     | \$14,769,619  | 70.25%      | 4.53%       | \$3,147,229                    | \$36,679,347    |
| 26 | GEORGIA HERITAGE                         | GA | 253.58%                     | \$9,119,061   | 13.24%      | 0.67%       | \$1,590,400                    | \$85,278,368    |
| 27 | PEARL HAWAII                             | HI | 253.37%                     | \$38,907,872  | 27.47%      | 0.00%       | \$9,449,000                    | \$337,788,514   |
| 28 | DAVIESS COUNTY TEACHERS                  | KY | 252.69%                     | \$11,790,117  | 45.71%      | 0.00%       | \$4,084,372                    | \$39,053,513    |
| 29 | VERITAS                                  | TN | 252.42%                     | \$5,491,976   | 20.52%      | 0.00%       | \$690,740                      | \$40,637,605    |
| 30 | PALISADES                                | NY | 250.78%                     | \$21,233,309  | 20.35%      | 8.38%       | \$1,929,300                    | \$151,734,187   |
| 31 | CAROLINAS TELCO                          | NC | 248.51%                     | \$69,040,766  | 39.49%      | 0.76%       | \$13,102,200                   | \$393,797,852   |
| 32 | SHAREPOINT                               | MN | 244.47%                     | \$40,215,038  | 30.61%      | 0.15%       | \$29,549,340                   | \$190,783,274   |
| 33 | PENINSULA COMMUNITY                      | WA | 243.26%                     | \$24,356,820  | 20.70%      | 0.00%       | \$12,046,763                   | \$165,967,617   |
| 34 | ALPS                                     | AK | 241.27%                     | \$15,731,750  | 36.18%      | 0.92%       | \$9,278,366                    | \$67,074,459    |
| 35 | WELD SCHOOLS                             | CO | 238.21%                     | \$5,984,243   | 20.42%      | 0.00%       | \$3,118,982                    | \$65,554,411    |
| 36 | UKRAINIAN SELFRELIANCE MICHIGAN          | MI | 237.71%                     | \$26,398,535  | 87.68%      | 1.28%       | \$7,913,062                    | \$115,515,445   |
| 37 | OREGON PIONEER                           | OR | 237.46%                     | \$5,729,950   | 54.86%      | 2.89%       | \$3,155,292                    | \$24,019,912    |
| 38 | ALLIANCE                                 | CA | 234.55%                     | \$79,014,099  | 28.39%      | 0.53%       | \$40,176,118                   | \$383,740,151   |
| 39 | BAYOU                                    | LA | 233.81%                     | \$13,145,766  | 26.36%      | 0.00%       | \$4,077,100                    | \$69,572,992    |
| 40 | VALLEYSTAR                               | VA | 223.05%                     | \$82,034,549  | 52.02%      | 1.61%       | \$27,156,541                   | \$276,321,942   |
| 41 | LOMTO                                    | NY | 222.98%                     | \$6,480,196   | 2.67%       | 0.00%       | \$2,037,560                    | \$273,481,915   |
| 42 | NEW YORK TIMES EMPLOYEES                 | NY | 217.38%                     | \$17,522,798  | 50.15%      | 5.45%       | \$1,164,800                    | \$73,003,696    |
| 43 | ST. MARY'S & AFFILIATES                  | WI | 217.27%                     | \$5,244,368   | 30.60%      | 0.00%       | \$1,453,635                    | \$32,714,202    |
| 44 | OLD HICKORY                              | TN | 216.84%                     | \$47,875,704  | 43.17%      | 0.19%       | \$16,996,567                   | \$227,213,266   |
| 45 | COMMUNITY UNITED                         | GA | 216.68%                     | \$11,700,712  | 73.06%      | 2.27%       | \$3,533,077                    | \$20,928,791    |
| 46 | PINNACLE                                 | NJ | 214.69%                     | \$22,905,526  | 18.32%      | 1.25%       | \$13,878,960                   | \$144,493,546   |
| 47 | DIXIES                                   | SC | 213.10%                     | \$9,285,282   | 32.08%      | 0.30%       | \$1,147,557                    | \$40,249,984    |
| 48 | MILLSTREAM AREA                          | OH | 209.78%                     | \$6,240,434   | 21.81%      | 0.00%       | \$1,996,675                    | \$36,597,604    |
| 49 | NASCOGA                                  | TX | 206.16%                     | \$19,710,000  | 38.35%      | 0.00%       | \$7,712,937                    | \$85,243,938    |
| 50 | MAGNIFY                                  | FL | 204.76%                     | \$23,350,366  | 52.18%      | 0.42%       | \$792,477                      | \$75,771,152    |

SOURCE: CALLAHAN & ASSOCIATES

\*FOR ALL U.S. CREDIT UNIONS WITH MORE THAN \$20 MILLION IN ASSETS, AT LEAST \$1 IN FIRST MORTGAGES OUTSTANDING FIVE YEARS AGO AND \$5 MILLION OUTSTANDING THIS YEAR, AND AT LEAST \$1 IN FIRST MORTGAGE ORIGINATIONS FOR EACH OF THE PAST THREE YEARS, EXCLUDING SIGNIFICANT MERGERS.