

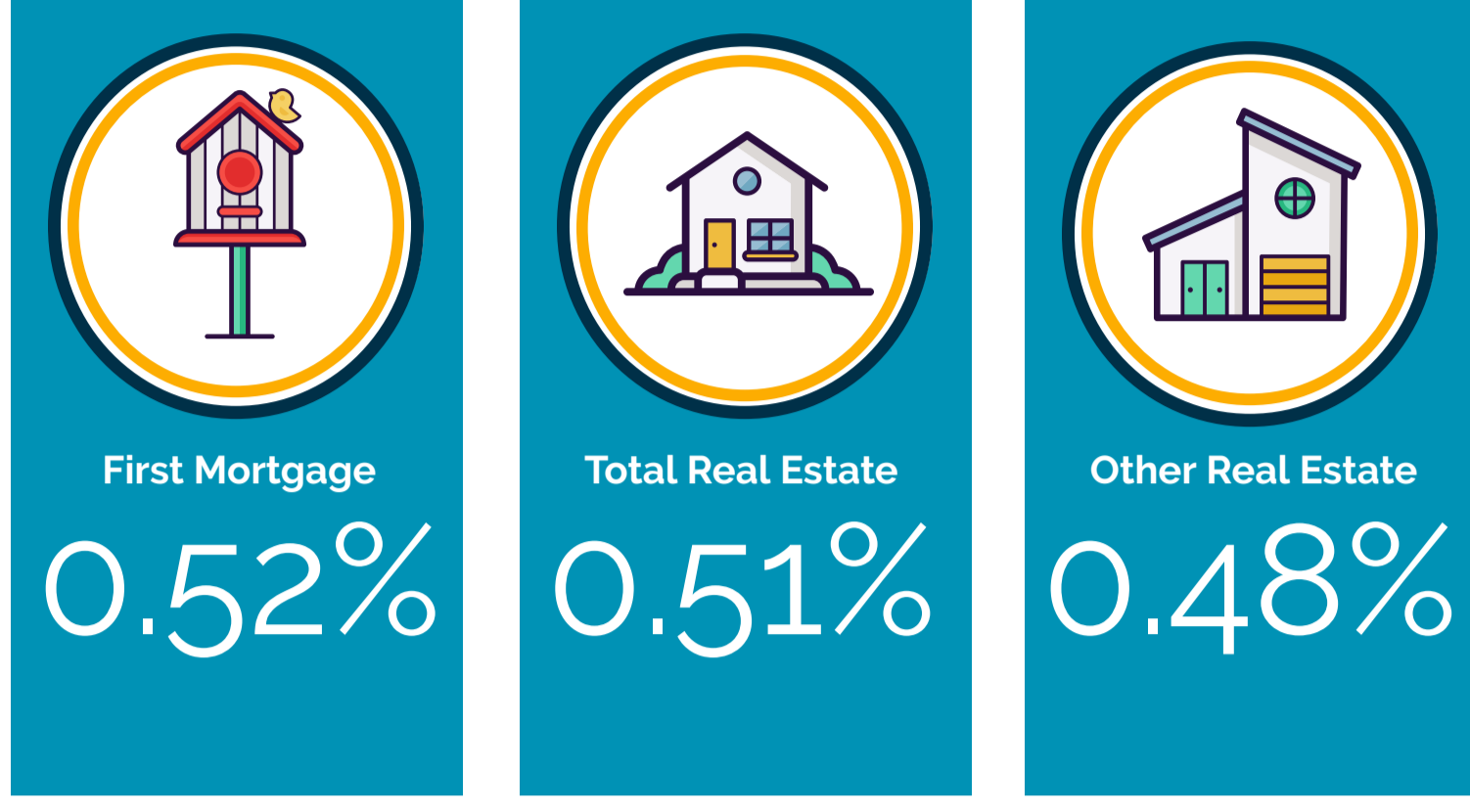
# Mortgages By The Numbers

2Q 18

First mortgage balances increase while delinquencies fall in the second quarter of the year.

The credit union loan portfolio surpassed \$1.0 trillion in the second quarter of 2018. Real estate lending accounted for 49.4% of the total loan portfolio. First mortgage loans reached \$415.4 billion and comprised the largest share, 41.0%, of the total loan portfolio.

## Real Estate Delinquency



On a national level, asset quality in the real estate loan portfolio improved year-over-year. Overall real estate delinquency dropped 4 basis points to 0.51%, first mortgage delinquency dropped 4 basis points to 0.52%, and other real estate delinquency dropped 7 basis points to 0.48%.



# 341,391

First Mortgage Loan Originations

U.S. credit unions originated 341,391 first mortgage loans totaling \$68.9 billion in the first half of 2018. First mortgage penetration increased 5 basis points annually to 2.4%.

Nationally, credit unions sold 30.6% of first mortgage loans originated YTD. That's a decrease of 3.2 percentage points from June 30, 2017.

# 30.6%

Sales To The Secondary Market

# \$24.7B

Credit unions originated \$24.7 billion hybrid/balloon or adjustable-rate first mortgage loans in the first six months of 2018. The origination share of these mortgage types increased from 17.9% in mid-2013 to 35.8% today.

Hybrid/Balloon/Adjustable Rate

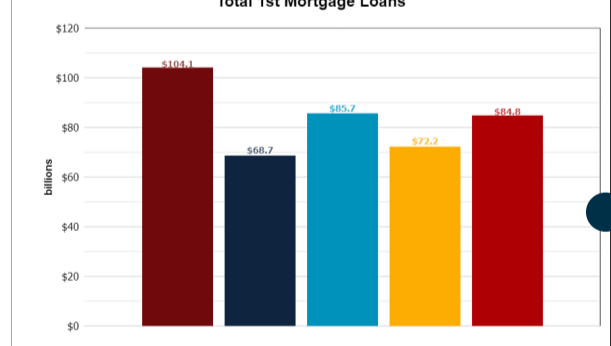
Real estate loans comprised

# 49.4%

of the credit union loan portfolio as of June 30, 2018.



## Regional Analysis



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# 42.2%

The NCUA Western Region held the largest amount of first mortgage loans — \$104.1 billion. They composed 42.2% of the region's total loan portfolio.

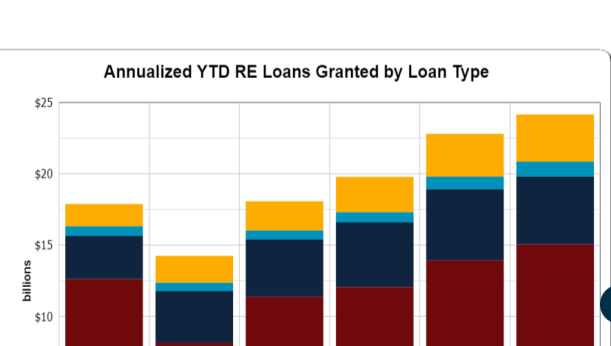
Western

Credit unions in the Central Region recorded annual first mortgage loan growth of 11.2%. This was slightly faster than the 9.3% growth recorded in the second quarter of 2017.

# 11.2%



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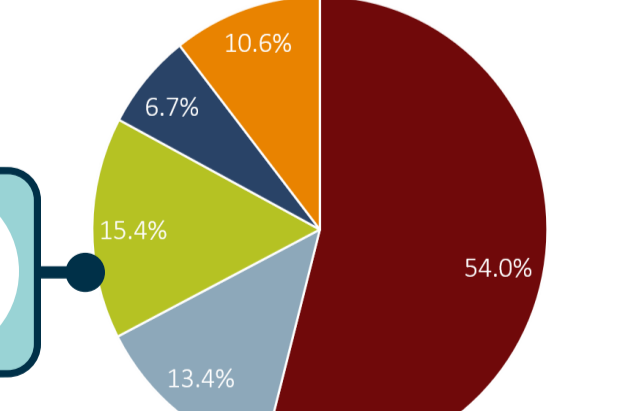
# 62.3%

Fixed-rate first mortgages comprised the majority, 62.3%, of real estate originations in the Southeast, a decrease of 8.4 percentage points since June 30, 2013. The share of ARMs, however, has increased to 19.7%.

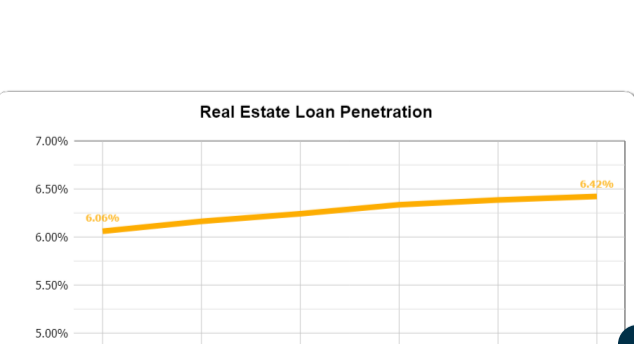
Southeastern

54.0% of all real estate loans in the Mid-Atlantic region were fixed-rate.

# 54.0%



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# 6.4%

New England credit unions reported the highest real estate penetration of any NCUA region — 6.4% of members in the region held a real estate loan from their credit union as of second quarter 2018.

New England

