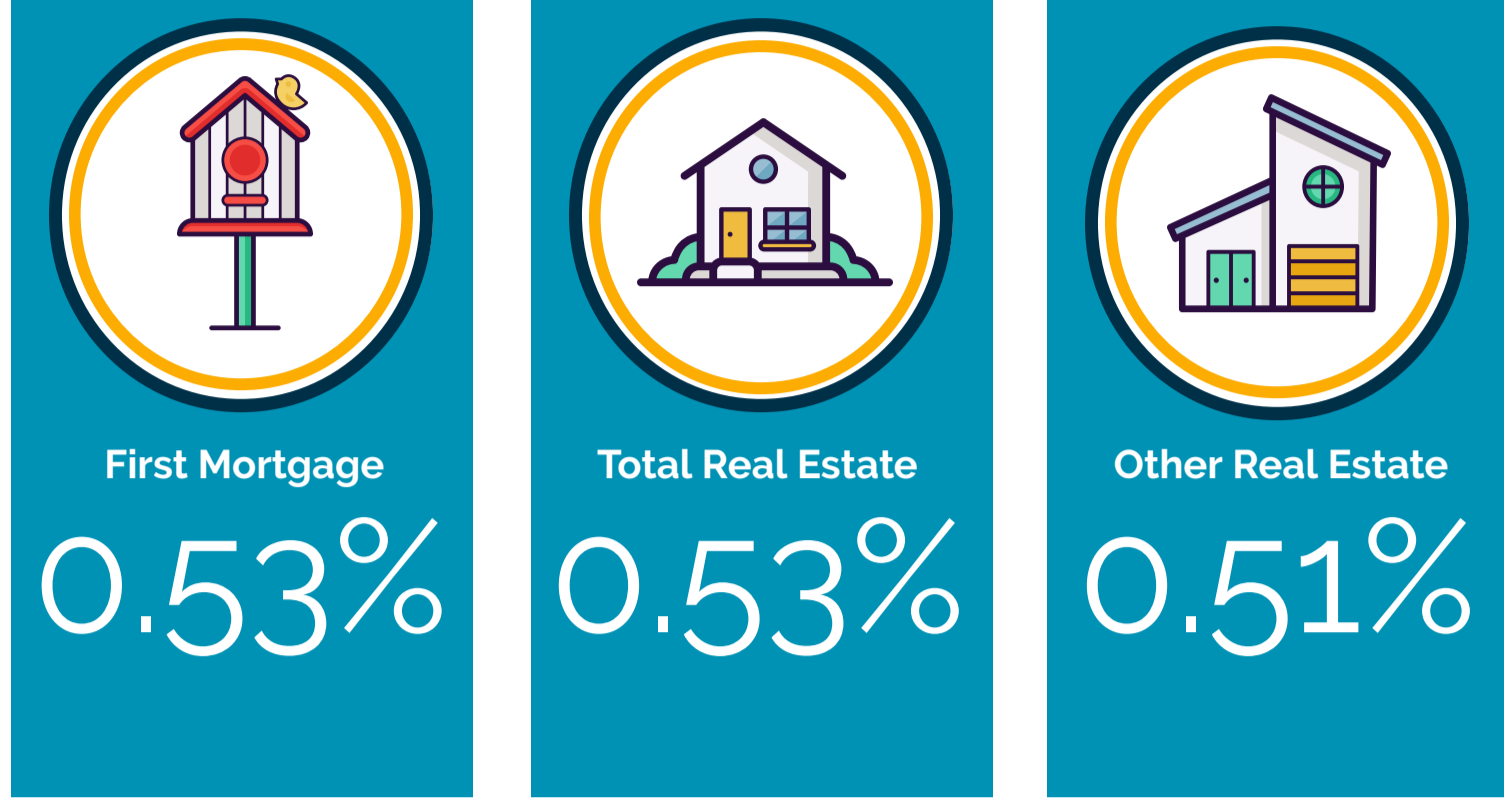


Mortgages By The Numbers

First mortgage balances at credit unions were up 9.9% as of Sept. 30, 2018.

Loan growth is slowing across the credit union industry, but first mortgages are bucking the trend. Balances in this part of the portfolio grew 9.9% annually to \$424.6 billion as of the third quarter of 2018. First mortgages comprised a larger share of the loan portfolio, 40.9%, than any other product.

Real Estate Delinquency



Real estate asset quality improved year-over-year across the board. At 0.53%, total real estate delinquency was 4 basis points lower than one year ago. Improvements in first mortgage and other real estate loans resulted in a drop in delinquency of 4 and 5 basis points, respectively.



\$106.8 billion

First mortgages through the third quarter were up 2.4% from the first nine months of 2017. These loans accounted for 27.5% of all loan originations as of Sept. 30, 2018.

First Mortgage Loan Originations

Credit union sales to the secondary market contracted 8.4% year-over-year. The industry sold 32.3% of total first mortgage originations so far this year. That's down 3.9 percentage points from one year ago.

8.4%

Sales To The Secondary Market

36.1%

The share of adjustable rate first mortgages has increased nearly 15 percentage points since 2013. They accounted for 36.1% of the mortgage portfolio as of Sept. 30, 2018.

Hybrid/Balloon/Adjustable Rate

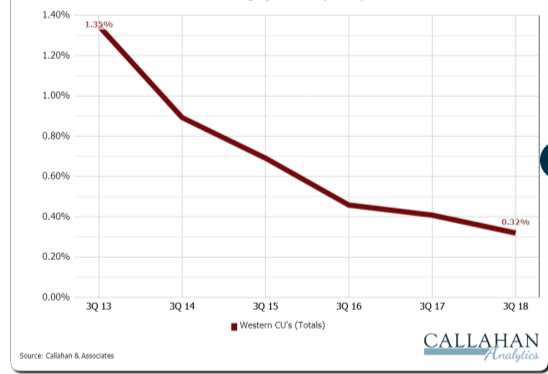
Real estate loans comprised

49.3%

of the credit union loan portfolio as of Sept. 30, 2018.



Regional Analysis



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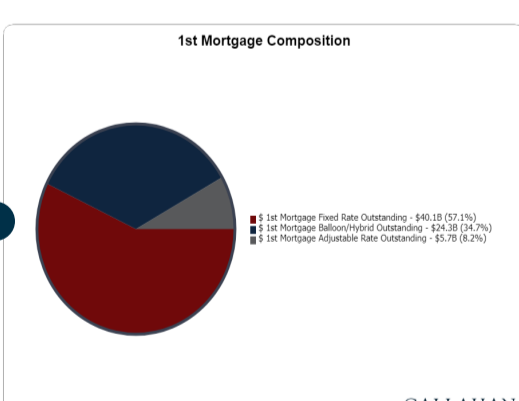
0.32%

The NCUA Western Region reported the lowest first mortgage delinquency of any region. At 0.32%, it was 21 basis points lower than the national average.

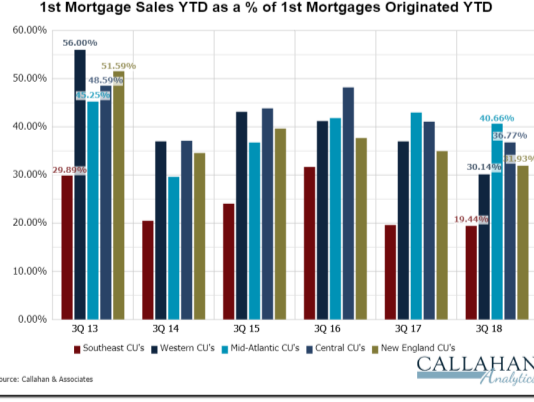
Western

Adjustable rate mortgages, including balloon and hybrid first mortgage loans, comprised 42.9% of total first mortgages in the Central Region. That's 6.9 percentage points higher than the industry average.

42.9%



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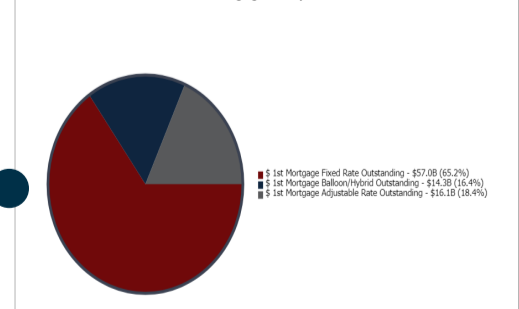
19.4%

Southeastern credit unions sold the lowest percentage of first mortgage originations, 19.4%. Credit unions in the region have reported the lowest rate of sales to the secondary market of any region since year-end 2009.

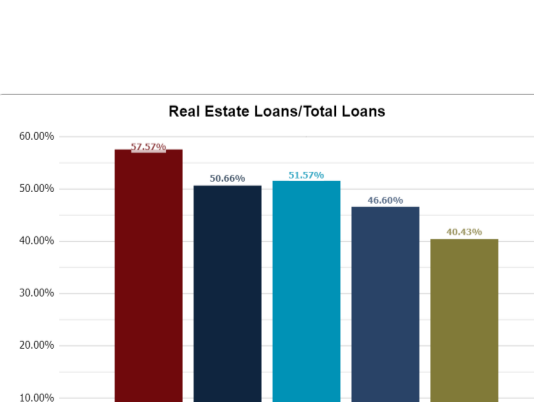
Southeastern

Fixed-rate first mortgages made up 65.2% of the mortgage portfolio in the Mid-Atlantic. This is the highest reported by any NCUA region.

65.2%



Click to view larger image.



Click to view larger image.

57.6%

At 57.6%, real estate loans as a percentage of total loans was the highest at credit unions in the New England Region.

New England

