Must-Haves For Every Credit Union





Benchmarking Data

Show members how their credit union compares to peers in important areas.

- Lending and savings metrics.
- Revenue drivers.
- Product penetration rates.
- Growth rates.



Member Services

Tout the benefits the credit union offers.

- Mobile banking.
- Troubled debt restructuring.
- Shared branching.
- Patronage dividends.



Community Impact

Highlight how the credit union has helped

- Hiring new employees.
- Donating to charities.Partnering with local businesses.
- Offering financial education.



Bonus Offering

Being a credit union member means being a part of a movement. Show members how credit unions are performing nationally, then tell them why cooperative participation matters.



Year-over-year membership growth



Non-interest income to average assets



Loan-to-share ratio



Share draft penetration



Operating expense to average assets



Delinguency

Data for all U.S. credit unions | Data as of 03.31.2016 © Callahan & Associates | www.creditunions.com

