

2018 Innovation Series: Innovations In Lending

Hosted By: Alix Patterson, Partner

CALLAHAN
ASSOCIATES
the credit union company

Knowledge. Insight. Strategy.

Can You Hear Me?

- We are audio broadcasting so please plug in your headphones or computer speakers to listen in.
- If your audio is choppy or slow, you may wish to dial into the teleconference:

Dial: +1 (415) 655-0003

Enter access code: 661 752 059#

Don't Forget To Vote!



VOTE

The word "VOTE" is rendered in a large, bold, sans-serif font. The letter 'V' is filled with a blue field containing white stars. The letter 'O' is filled with a blue field containing white stars on the left and a red and white striped field on the right. The letters 'T', 'E', and the second 'O' are filled with a red and white striped field. The letters have a slight 3D effect with a drop shadow.

2018 Innovation Series: Innovations In Lending

Hosted By: Alix Patterson, Partner

CALLAHAN
ASSOCIATES
the credit union company

Knowledge. Insight. Strategy.

LOANstar

Diversified Consumer Lending





LOANSTREET®

Originate | Manage | Trade

Infinitely Scalable

About nCino



2017 Salesforce
AppExchange
Award Winner

Transforming Financial Services through **Innovation, Reputation and Speed**

- Founded in 2012 •
- Built by Bankers for Bankers •
- Over 175 Customers (\$200 million - \$2 trillion) •
- Over 400 Employees •

Aite

nCino Ranked #1
Commercial Loan
Origination System



INVESTORS

WELLINGTON
MANAGEMENT®

INSIGHT
VENTURE PARTNERS





Reimagine a Better Member Experience with Increased Speed to Close

February 13, 2018

Mike Pecen
Head of Product
Experian Transactional Services



2018 Finalists In Lending



Don't Forget To Vote!

The word "VOTE" is rendered in a large, bold, 3D-style font. The letter 'V' is filled with a blue field containing white stars. The letter 'O' is filled with a blue field containing white stars on the left and a red and white striped field on the right. The letters 'T', 'E', and the second 'O' are filled with a red and white striped field. The letters have a white outline and a subtle drop shadow.